



Dear Customers, Partners and Friends of vario-optics

The Säntis, shown on the front of this greeting card, is the highest mountain in the vicinity of vario-optics. Not only does the peak provide a marvellous 360°-view, but it is also an important node of the European telecommunication network. A century ago, several attempts were made to build a cog railroad to the summit of the Säntis. Finally, a cable car concept won, providing a bold, but nevertheless pragmatic solution.

We have the same demand on ourselves. We aim high and tackle challenges with practical approaches resulting in volume manufacturing processes for novel products meeting the highest quality standards. All beginnings are difficult, and sometimes several attempts are required to achieve satisfactoral results. Fortunately, vario-optics is inherented by a spirit of persistency in approaching the arising challenges. This led to the successful completion of important milestones within customer and technology development projects last year.

Amongst others, we were able to successfully produce our first singlemode waveguides and the next steps are initiated towards more complex structures. Already now, this singlemode technology triggered quite some interest among potential customers in the area of telecom and sensors. After a long development period we succeeded to build-up our new light turning device allowing direct attachment of tiny lasers and photodiodes. Both developments did not always go smoothly – the more important to us is that we finally achieved our goals.

Once again, we are very proud of the achievements we obtained together with you in 2013. Thus, we would like to take this opportunity to express our gratitude to you for your kind support, which is very important to us!

We wish you and your families Merry Christmas and a Happy New Year!

Your vario-optics team.